

October 16, 2008

Joel F. Smith
President & CEO
J. F. Smith & Associates
500 Office Center Dr., Suite 400
Fort Washington, PA 19034

Dear Joel:

I'd like to take a moment to thank you, Annette Cremo and your training team for the training programs that you have provided for our staff at PathWays PA and for The Delaware County Healthcare Employers Consortium.

Over the past 2-years Dr. Cremo and your training team have conducted training in a number of important areas. These include Leadership, Communication Skills, Conflict Resolution, Workplace Civility, Diversity, Interpersonal Skills, Listening Skills, Managing Change, Negotiation Skills and others. Our staff and the consortium members have all given high praise to these programs. We have seen very positive results throughout our organizations. Our leaders and employers have improved and our staffs are working more efficiently and communicating better. The feedback we receive has always been extremely positive, from both participants and employers.

I look forward to working with you both again this year on new programs. I would be happy to recommend your company and Annette to other organizations looking for training that works.

Very truly yours

Carol Goertzel

President/CEO



ACCREDITED

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**EARN Center** 926 W. Allegheny Ave. Philadelphia, PA 19133 215/226-2600 Fx 215/226-0465 **Center for Families** 519 Station Road Wawa, PA 19063 610/459-9177 Fx 610/459-3765

West Philadelphia SIL 3617 Lancaster Ave. Philadelphia, PA 19104 215/387-1470 Fx 215/222-3720 **Truancy Prevention Programs** 6101 Limekiln Pike Philadelphia, PA 19141 215/549-2686 Fx 215/549-2688

South Philadelphia Office 324 Richmond Street Philadelphia, PA 19125 215/462-5998 Fx 215/462-0944 **Delaware County Teen Mother** Supervised Independent Living 138 Garrett Road Upper Darby, PA 19082 610/734-2196 Fx 610/734-2198

**West Philadelphia SIL II** 237 S. 48th Street Philadelphia, PA 19139 215/474-4696 Fx 215/474-4695