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FOR IMMEDIATE RELEASE

J.F. SMITH & ASSOCIATES CREATES GOVERNMENT ADVISORY PRACTICE

FORT WASHINGTON, PA., June 12, 2012 – J. F. Smith & Associates (JFSA) is pleased to announce its new Government Advisory Practice to local, state and federal government agencies in the Greater Philadelphia Region. The new initiative was launched recently with the appointment of Christopher L. Lane, MA, MSPA as the firm's Government Practice Leader.

“Governments at all levels are dealing with diminishing revenues and difficulty balancing budgets,” said JFSA President & CEO Joel F. Smith. “They need to find creative ways to work more efficiently at lower cost, to shelter critical public services from cutbacks. By adding Chris to our team, we leverage our ability to help government agencies identify opportunities for improvement and find cost-effective solutions.”

With 40 years of progressively-responsible experience working in, and consulting for, various Philadelphia government agencies, Mr. Lane has management expertise in a wide variety of areas, including human resources, budget formulation and monitoring, space planning, telecom and computer networks, and purchasing.

A strategic advisory firm, J.F. Smith & Associates is dedicated to improving the people, processes and performance of the Greater Philadelphia Region's companies, government agencies and nonprofits. The company's 13 associates empower clients to realize their full potential by providing targeted consulting assistance in strategic planning and in the five functional areas most affected by growth, transition, and uncertainty: Finance, Human Capital, Marketing, Information Technology, and Operations.

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